



Tune Protect Group Berhad (948454-K)

Interim Financial Statements

For the Quarter and Nine Months Ended 30 September 2018

Tune Protect Group Berhad (948454-K)

Condensed consolidated statement of financial position As at 30 September 2018

	As at 30 Sept 2018 Unaudited RM'000	As at 31 Dec 2017 Audited RM'000
Assets		
Property and equipment	8,076	8,409
Investment property	2,879	2,899
Intangible assets	2,385	2,866
Investment in an associate	58,322	55,471
Investment in a joint venture company	1,490	2,842
Goodwill	24,165	24,165
Deferred tax assets	625	1,245
Investments	669,278	707,513
Reinsurance assets	348,609	268,256
Insurance receivables	166,751	130,545
Other receivables	117,499	105,581
Cash and bank balances	4,686	7,453
Total assets	1,404,765	1,317,245
Equity		
Share capital	248,519	248,519
Available-for-sale ("AFS") reserves	-	(4,306)
Employee share option reserve	4,829	4,998
Foreign currency translation reserve	5,850	6,716
Other reserve	324	324
Retained earnings	255,894	246,763
Equity attributable to owners of the parent	515,416	503,014
Non-controlling interests	47,417	46,063
Total equity	562,833	549,077
Liabilities		
Insurance contract liabilities	680,342	617,221
Deferred tax liabilities	951	1,509
Insurance payables	99,826	99,326
Retirement benefits	766	738
Other payables	60,047	49,374
Total liabilities	841,932	768,168
Total equity and liabilities	1,404,765	1,317,245
Net assets per ordinary share attributable to owners of the parent (RM)		
	0.69	0.67

The condensed financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2017.

Tune Protect Group Berhad (948454-K)

Condensed consolidated statement of comprehensive income For the period ended 30 September 2018

	Note	Current quarter		Cumulative quarters	
		3 months ended		9 months ended	
		30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
		RM'000	RM'000	RM'000	RM'000
Operating revenue		141,487	140,117	425,704	404,076
Gross earned premiums		134,573	131,536	404,989	384,850
Premiums ceded to reinsurers		(61,277)	(49,052)	(184,760)	(144,313)
Net earned premiums		73,296	82,484	220,229	240,537
Investment income	7	6,914	8,581	20,715	19,226
Realised gains and losses		176	71	1,261	1,173
Fair value gains and losses		2,678	1,073	895	1,093
Fees and commission income		10,463	8,338	38,572	31,271
Other operating income		1,448	639	1,912	1,653
Other revenue		21,679	18,702	63,355	54,416
Gross claims paid		(53,141)	(41,112)	(153,840)	(126,395)
Claims ceded to reinsurers		25,473	10,593	66,494	40,773
Gross change in contract liabilities		(27,311)	(12,261)	(57,873)	(36,337)
Change in contract liabilities ceded to reinsurers		31,538	9,220	65,555	18,024
Net claims		(23,441)	(33,560)	(79,664)	(103,935)
Fee and commission expenses		(21,990)	(20,351)	(69,252)	(62,323)
Management expenses		(39,552)	(31,939)	(91,684)	(86,926)
Other operating expenses		(441)	(732)	(907)	(888)
Other expenses		(61,983)	(53,022)	(161,843)	(150,137)
Share of results of an associate		969	861	1,747	2,449
Share of results of a joint venture company		1,168	405	1,659	707
Profit before taxation	8	11,688	15,870	45,483	44,037
Taxation	9	(1,628)	(1,939)	(3,769)	(3,271)
Net profit for the period		10,060	13,931	41,714	40,766

Tune Protect Group Berhad (948454-K)

Condensed consolidated statement of comprehensive income (cont'd.)
For the period ended 30 September 2018

	Current quarter		Cumulative quarters	
	3 months ended		9 months ended	
	30 Sept	30 Sept	30 Sept	30 Sept
	2018	2017	2018	2017
Note	RM'000	RM'000	RM'000	RM'000
Other comprehensive income/(loss):				
<u>Items that will not be subsequently reclassified to profit or loss</u>				
Share of other comprehensive loss of an associate	-	(51)	-	(51)
<u>Items that may be subsequently reclassified to profit or loss</u>				
Changes in AFS financial assets, net:	-	15	-	(26)
- Gains on fair value changes of AFS financial assets	-	19	-	258
- Realised gains transferred to profit or loss	-	-	-	(229)
- Deferred tax relating to AFS financial assets	-	(4)	-	(55)
Effect of post-acquisition foreign exchange translation reserve on investment in an associate and a joint venture company	1,197	146	(866)	253
Other comprehensive income/(loss) for the period	1,197	110	(866)	176
Total comprehensive income for the period	11,257	14,041	40,848	40,942
Profit attributable to:				
Owners of the parent	9,134	12,734	38,518	37,676
Non-controlling interests	926	1,197	3,196	3,090
	10,060	13,931	41,714	40,766
Total comprehensive income attributable to:				
Owners of the parent	10,331	12,840	37,652	38,250
Non-controlling interests	926	1,201	3,196	2,692
	11,257	14,041	40,848	40,942
Basic and diluted earnings per share attributable to owners of the parent (sen per share)				
10	1.22	1.69	5.12	5.01

The condensed financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2017.

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Condensed consolidated statement of changes in equity
For the period ended 30 September 2018

	Attributable to the owners of the parent										
	← Non-distributable						→ Distributable				
	Share capital	Share premium	Merger deficit	Available-for-sale reserves	Other reserve	Employee share option reserve	Foreign currency translation reserve	Retained earnings	Total	Non-controlling interests	Total equity
RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2018 (as previously stated)	248,519	-	-	(4,306)	324	4,998	6,716	246,763	503,014	46,063	549,077
Changes on initial application of MFRS 9	-	-	-	4,306	-	-	-	(6,834)	(2,528)	-	(2,528)
At 1 January 2018 (as restated)	248,519	-	-	-	324	4,998	6,716	239,929	500,486	46,063	546,549
Net profit for the period	-	-	-	-	-	-	-	38,518	38,518	3,196	41,714
Other comprehensive loss for the period	-	-	-	-	-	-	(866)	-	(866)	-	(866)
Total comprehensive (loss)/income for the period	-	-	-	-	-	-	(866)	38,518	37,652	3,196	40,848
Dividends on ordinary shares	-	-	-	-	-	-	-	(22,553)	(22,553)	(1,842)	(24,395)
Grant of equity-settled share options to employees	-	-	-	-	-	(169)	-	-	(169)	-	(169)
At 30 September 2018	248,519	-	-	-	324	4,829	5,850	255,894	515,416	47,417	562,833
At 1 January 2017	75,176	173,343	(13,838)	(4,979)	170	5,897	7,486	253,390	496,645	44,712	541,357
Net profit for the period	-	-	-	-	-	-	-	37,676	37,676	3,090	40,766
Other comprehensive income/(loss) for the period	-	-	-	321	-	-	253	-	574	(398)	176
Total comprehensive income for the period	-	-	-	321	-	-	253	37,676	38,250	2,692	40,942
Grant of equity-settled share options to employees	-	-	-	-	-	351	-	-	351	-	351
Transition in accordance with Section 618(2) of the Companies Act, 2016 to non-par value regime on 31 January 2017*	173,343	(173,343)	-	-	-	-	-	-	-	-	-
Dissolution of a subsidiary	-	-	13,838	-	-	-	-	(13,838)	-	(100)	(100)
Dividends on ordinary shares	-	-	-	-	-	-	-	(39,092)	(39,092)	(1,673)	(40,765)
At 30 September 2017	248,519	-	-	(4,658)	170	6,248	7,739	238,136	496,154	45,631	541,785

* Pursuant to Section 74 of the Companies Act, 2016 ("the Act"), the Company's shares no longer have a par or nominal value with effect from 31 January 2017. In accordance with the transitional provision set out in Section 618 of the Act, any amount standing to the credit of the share premium account becomes part of the Company's share capital. Companies have 24 months upon the commencement of the Act to utilise the said credit.

There is no impact on the number of the shares in issue or the relative entitlement of any of the members as a result of the transition. During the financial period, the Company has not utilised any credit in the share premium account which is now part of share capital.

The condensed financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2017.

Tune Protect Group Berhad (948454-K)

Condensed consolidated statement of cash flows For the period ended 30 September 2018

	Cumulative quarters 9 months ended	
	30 Sept 2018	30 Sept 2017
	RM'000	RM'000
Cash flows from operating activities		
Profit before taxation	45,483	44,037
Adjustments for:		
Non-cash items	3,814	8,046
Investment income	(26,268)	(24,638)
Operating profit before working capital changes	23,029	27,445
Net change in operating assets	(59,672)	37,453
Net change in operating liabilities	4,929	(12,646)
Cash (used in)/generated from operating activities	(31,714)	52,252
Net interest received	5,117	5,708
Net dividend received	15,552	9,912
Rental received	19	26
Retirement benefits	28	(5)
Income tax paid	(5,162)	(8,773)
Net cash (used in)/generated from operating activities	(16,160)	59,120
Cash flows from investing activities		
Purchases of AFS financial assets	-	(395)
Purchases of fair value through profit or loss ("FVTPL") financial assets	(265,690)	(534,252)
Proceeds from disposal of AFS financial assets	-	129,348
Proceeds from disposal of FVTPL financial assets	277,183	-
Decrease in loans and receivables	6,761	409,981
Proceeds from disposal of property and equipment	-	11
Purchase of property and equipment	(919)	(1,452)
Purchase of intangible assets	(586)	(720)
Net cash generated from investing activities	16,749	2,521
Cash flows from financing activity		
Dividends paid to equity holders	(22,553)	(39,092)
Dividends paid to non-controlling interests	(1,842)	(1,673)
Net cash used in financing activities	(24,395)	(40,765)
Net (decrease)/increase in cash and cash equivalents	(23,806)	20,876
Effect of exchange rate changes on cash and cash equivalents	41	(49)
Cash and cash equivalents at beginning of period	41,701	48,501
Cash and cash equivalents at end of period	17,936	69,328
Cash and cash equivalents comprise:		
Fixed and call deposits (with original maturities of less than three months) with licensed financial institutions	13,250	48,897
Cash and bank balances	4,686	20,431
	17,936	69,328

The condensed financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2017.

Tune Protect Group Berhad (948454-K)

Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

1. Basis of preparation

The condensed consolidated interim financial statements, for the period ended 30 September 2018, have been prepared in accordance with MFRS 134 *Interim Financial Reporting* and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. These condensed consolidated interim financial statements also comply with IAS 34 *Interim Financial Reporting* issued by the International Accounting Standards Board.

The condensed consolidated interim financial statements should be read in conjunction with the Group audited financial statements for the financial year ended 31 December 2017.

The explanatory notes attached to the condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to gain an understanding of the changes in the financial position and performance of the Group since the last financial year ended 31 December 2017.

2. Changes in accounting policies

2.1 Adoption of MFRSs, Amendments to MFRSs and IC Interpretations

The accounting policies adopted are consistent with those of the previous financial year except for the following Standards, Amendments to Standards and Interpretation which are mandatory for annual financial periods beginning on or after 1 January 2018 and which were adopted by the Group on 1 January 2018.

Amendments to MFRS 1 *First-time Adoption of Malaysian Financial Reporting Standards*
(*Annual Improvements to MFRS Standards 2014 - 2016 Cycle*)

Amendments to MFRS 2 *Classification and Measurement of Share-based Payment*
Transactions

MFRS 9 *Financial Instruments*

MFRS 15 *Revenue from Contracts with Customers*

Amendments to MFRS 4 *Applying MFRS 9 Financial Instruments with MFRS 4*
Insurance Contracts

Amendments to MFRS 128 *Investments in Associates and Joint Ventures*
(*Annual Improvements to MFRS Standards 2014 - 2016 Cycle*)

Amendments to MFRS 140 *Transfers of Investment Property*

IC Interpretation 22 *Foreign Currency Transactions and Advance Consideration*

The adoption of the above pronouncements did not have any material impact to the current and prior period financial statements of the Group except as discussed below:

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

2. Changes in accounting policies (cont'd.)

2.1 Adoption of MFRSs, Amendments to MFRSs and IC Interpretations (cont'd.)

MFRS 9 *Financial Instruments*

The areas with significant impact from application of MFRS 9 are summarised below:

Classification and measurement

The classification and measurement of financial assets is determined on the basis of the contractual cash flow characteristics and the objective of the business model associated with holding the assets. Key changes include the following:

- Three (3) principal classification categories for financial assets are introduced:
 - Amortised Cost ("AC")
 - Fair Value through Other Comprehensive Income ("FVOCI"); and
 - Fair Value through Profit or Loss ("FVTPL")
- The held-to-maturity ("HTM"), available-for-sale ("AFS") and loans and receivables ("LAR") asset categories are removed;
- A new asset category measured at FVOCI is introduced. This applies to debt instruments with contractual cash flow characteristics that are solely payments of principal and interest and held in a model whose objective is achieved by both collecting contractual cash flows and selling financial assets;
- A new asset category for non-traded equity investments measured at FVOCI is introduced;
- Classification of financial liabilities will remain largely unchanged, other than the fair value gains and losses attributable to changes in 'own credit risk' for financial liabilities designated and measured at fair value through profit or loss to be presented in other comprehensive income.

The adoption of MFRS 9 had an effect on the classification and measurement of the Group's financial assets, and had no impact on the classification and measurement of the Group's financial liabilities.

The following table shows the original measurement categories in accordance with MFRS 139 and the new measurement categories under MFRS 9 for the Group's financial assets as at 1 January 2018.

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Explanatory Notes Pursuant to MFRS 134
For the period ended 30 September 2018

2. Changes in accounting policies (cont'd.)

2.1 Adoption of MFRSs, Amendments to MFRSs and IC Interpretations (cont'd.)

MFRS 9 *Financial Instruments* (cont'd.)

Classification and measurement (cont'd.)

Financial Assets	Original classification under MFRS 139	Original carrying amount RM'000	New classification under MFRS 9	New carrying amount RM'000
Investments				
- Debt securities	AFS	10,008	FVTPL	10,008
- Debt securities	FVTPL	135,576	FVTPL	135,576
- Unit trust funds	FVTPL	500,211	FVTPL	500,211
- Loans and deposits with financial institutions	LAR	61,718	AC	61,718
Insurance receivables	LAR	130,545	AC	127,980
Other receivables (net of prepayments and tax recoverable)	LAR	78,840	AC	78,840

The Group had investments in debt securities classified as available for sale with a fair value of RM10,008,000. Under MFRS 9, the Group has elected to designate this investment to be measured at FVTPL. Other than the above, there were no changes to the investments classification which will continue to be carried at FVTPL or AC.

Following the reclassification of all AFS financial assets to FVTPL, the deficit in AFS reserves as at 31 December 2017 of RM4,306,000 was reclassified to the opening balance of retained earnings on 1 January 2018.

Impairment

The MFRS 9 impairment requirements are based on an expected credit loss model ("ECL") that replaces the incurred loss model under the current accounting standard. The Group is required to recognise either a 12-month or lifetime ECL, depending on whether there has been a significant increase in credit risk since initial recognition. The ECL model will apply to financial assets measured at amortised cost or at FVOCI, which will include insurance receivables, loans and deposits with financial institutions and other receivables held by the Group. MFRS 9 has changed the Group's current methodology for calculating allowances for impairment, in particular the requirements for individual and collective assessment and provisioning.

The following disclosure shows the closing impairment allowance for financial assets in accordance with the requirements of MFRS 139 as at 31 December 2017 to the opening ECL allowance determined in accordance with the requirements of MFRS 9 as at 1 January 2018.

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Explanatory Notes Pursuant to MFRS 134
For the period ended 30 September 2018

2. Changes in accounting policies (cont'd.)

2.1 Adoption of MFRSs, Amendments to MFRSs and IC Interpretations (cont'd.)

MFRS 9 *Financial Instruments* (cont'd.)

Impairment (cont'd.)

	MFRS 139 Allowance as at 31 December 2017 RM'000	Recognition of additional impairment losses using the ECL model under MFRS 9 RM'000	MFRS 9 Allowance as at 1 January 2018 RM'000
Impairment losses for insurance receivables	14,616	2,565	17,181

Impact of the adoption of MFRS 9

The following disclosure summarises the impact of transition to MFRS 9 on the opening AFS reserve and retained earnings on 1 January 2018. There was no impact on other components of equity.

	As reported as at 31 December 2017 RM'000	Adjustments due to adoption of MFRS 9 RM'000	Adjusted opening balance as at 1 January 2018 RM'000
Statement of financial position			
Assets			
Insurance receivables	130,545	(2,565)	127,980
Equity			
AFS reserves	(4,306)	4,306	-
Retained earnings	246,763	(6,834)	239,929

The total adjustment, net of tax to the opening balance of the Group's retained earnings as at 1 January 2018 is RM6,834,000. The components of the adjustments are as follows:

- A reclassification of RM4,306,000 from AFS reserves to retained earnings arising from the classification of financial assets from AFS to FVTPL; and

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

2. Changes in accounting policies (cont'd.)

2.1 Adoption of MFRSs, Amendments to MFRSs and IC Interpretations (cont'd.)

MFRS 9 *Financial Instruments* (cont'd.)

Impact of the adoption of MFRS 9 (cont'd.)

- A decrease of RM2,528,000, net of tax in retained earnings due to additional impairment losses recognised under the ECL model.

Comparative periods have not been restated. Differences in the carrying amounts of financial assets and financial liabilities arising from the adoption of MFRS 9 are recognised in retained earnings and reserves as at 1 January 2018 as shown on page 9. Accordingly, the information presented for 2017 does not reflect the requirements of MFRS 9 and therefore is not comparable to the information presented as at 30 September 2018 and the financial period ended on that date, which reflects the requirements of MFRS 9.

2.2 Standards issued but not yet effective

The following are Standards, Amendments to Standards, Interpretation and annual improvements to standards issued by the MASB, but not yet effective, up to the date of issuance of the Group's interim financial statements. The Group intends to adopt these Standards, Amendments to Standards, Interpretation and annual improvements to standards, if applicable, when they become effective:

Description	Effective for annual periods beginning on or after
MFRS 16 <i>Leases</i>	1 January 2019
IC Interpretation 23 <i>Uncertainty over Income Tax Treatments</i>	1 January 2019
Amendments to MFRS 128 <i>Long-term Interests In Associates and Joint Ventures</i>	1 January 2019
Amendments to MFRS 9 <i>Prepayment Features with Negative Compensation</i>	1 January 2019
Amendments to MFRS 119 <i>Plan Amendment, Curtailment or Settlement</i>	1 January 2019
Annual improvements to MFRS Standards 2015-2017 Cycle	1 January 2019
Amendments to References to the Conceptual Framework in MFRS Standards	1 January 2020
MFRS 17 <i>Insurance Contracts</i>	1 January 2021
Amendments to MFRS 10 <i>Consolidated Financial Statements</i> and MFRS 128 <i>Investment in Associates and Joint Ventures</i>	To be announced by MASB

The directors expect that the adoption of the above pronouncements will have no material impact to the financial statements of the Group in the period of initial application except for those discussed below:

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

2. Changes in accounting policies (cont'd.)

2.2 Standards issued but not yet effective (cont'd.)

MFRS 16 Leases

MFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model, similar to the accounting for finance leases under MFRS 117. The standard will supersede MFRS 17 *Leases*, IC Interpretation 4 *Determining whether an Arrangement contains a Lease*, IC Interpretation 115 *Operating Lease-incentives* and IC Interpretation 127 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*.

(i) Lessee

At the commencement date of a lease, a lessee will recognise a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term. Subsequently, lessees will be required to recognise interest expense on the lease liability and the depreciation expense on the right-of-use asset.

(ii) Lessor

Lessor accounting under MFRS 16 is substantially the same as the accounting under MFRS 117. Lessors will continue to classify all leases using the same classification principle as in MFRS 117 and distinguish between two types of leases: operating and finance leases.

The standard is effective for annual periods beginning on or after 1 January 2019. Early application is permitted but not before an entity applies MFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach.

The financial effects arising from the adoption of this standard are still being assessed by the Group.

MFRS 17 Insurance Contracts

On 15 August 2017, MASB issued MFRS 17, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, MFRS 17 will replace MFRS 4 *Insurance Contracts* that was issued in 2011. MFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of MFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in MFRS 4, which are largely based on grandfathering previous local accounting policies, MFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of MFRS 17 is the general model, supplemented by:

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

2. Changes in accounting policies (cont'd.)

2.2 Standards issued but not yet effective (cont'd.)

MFRS 17 *Insurance Contracts* (cont'd.)

- A specific adaptation for contracts with direct participation features (the variable fee approach); and
- A simplified approach (the premium allocation approach), mainly for short-duration contracts.

MFRS 17 is effective for reporting periods beginning on or after 1 January 2021, with the option to apply a full retrospective, modified retrospective or fair value approach on transition. Early application is permitted, provided the entity also applies MFRS 9 and MFRS 15 on or before the date it first applies MFRS 17.

The Group is in the process of assessing the operational and financial impacts for adopting MFRS 17.

3. Change in estimates

There were no changes in estimates that have had a material effect on the current interim results.

4. Changes in composition of the Group

Tune Insurance PCC Ltd ("TIPCCL") surrendered its Labuan captive insurance licence with effect from 3 October 2016. On 30 April 2017, TIPCCL was placed under Members' Voluntary Winding-up pursuant to the provision of Section 131(1) of Labuan Companies Act, 1990 applying Section 439(1)(b) of the Companies Act, 2016.

On 13 April 2018, TIPCCL received confirmation from the Labuan Financial Services Authority ("LFSA") that the winding-up of TIPCCL had been completed and that TIPCCL had been officially dissolved on 12 July 2018.

Tune Protect Group Berhad (948454-K)

Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

5. Segment information

The Group is organised into business units based on their products and services, and has five business segments as follows:

Investment holding and others	: Investment holding operations and other dormant subsidiaries
Collective investment schemes	: Funds managed through collective investment schemes
General reinsurance business	: Underwriting of all classes of general reinsurance business
General insurance business	: Underwriting of all classes of general insurance business

	Investment holding and others		Collective investment schemes		General reinsurance		General insurance		Adjustments and eliminations		Consolidated	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Operating revenue												
External	1,778	1,908	5,044	5,717	52,368	46,599	366,514	349,852	-	-	425,704	404,076
Inter-segment	39,612	52,817	-	-	34,183	35,512	5,189	3,406	(78,984)	(91,735)	-	-
	<u>41,390¹</u>	<u>54,725</u>	<u>5,044</u>	<u>5,717</u>	<u>86,551²</u>	<u>82,111</u>	<u>371,703³</u>	<u>353,258</u>	<u>(78,984)</u>	<u>(91,735)</u>	<u>425,704⁴</u>	<u>404,076</u>
Segment profit	<u>25,928</u>	<u>40,712</u>	<u>5,264</u>	<u>5,282</u>	<u>33,023</u>	<u>35,012</u>	<u>23,017</u>	<u>20,307</u>	<u>(41,749)</u>	<u>(57,276)</u>	<u>45,483</u>	<u>44,037</u>
Segment assets	<u>295,288</u>	<u>295,117</u>	<u>149,630</u>	<u>145,004</u>	<u>152,882</u>	<u>142,085</u>	<u>1,094,698</u>	<u>1,018,484</u>	<u>(288,342)</u>	<u>(294,836)</u>	<u>1,404,765</u>	<u>1,305,854</u>
Segment liabilities	<u>3,568</u>	<u>2,285</u>	<u>64</u>	<u>153</u>	<u>29,985</u>	<u>27,927</u>	<u>814,563</u>	<u>752,109</u>	<u>(6,248)</u>	<u>(18,405)</u>	<u>841,932</u>	<u>764,069</u>

¹ includes investment income of RM41.390 million

² includes investment income of RM2.351 million

³ includes investment income of RM16.731 million

⁴ includes investment income of RM20.715 million

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

6. Seasonality of operations

The Group is subject to seasonal fluctuations in the general reinsurance business. Within an annual cycle, quarter 4 should typically be the best for TPG travel business as this will coincide with peak holiday demand as well as benefit from additions to the airlines fleet occurring during the year.

7. Investment income

	Current quarter 3 months ended		Cumulative quarters 9 months ended	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000
Rental income from investment property	3	11	19	26
Interest income:				
- AFS financial assets	-	133	-	464
- financial assets at amortised cost	211	472	1,266	2,312
- financial assets at FVTPL	1,957	1,614	5,501	4,613
- bank balances	42	29	74	120
Share of investment income from Malaysian Motor Insurance Pool ("MMIP")	579	2,462	479	1,484
Dividend income:				
- AFS financial assets	-	-	-	119
- financial assets at FVTPL	4,122	3,860	13,376	10,088
	<u>6,914</u>	<u>8,581</u>	<u>20,715</u>	<u>19,226</u>

8. Profit before taxation is stated after charging/(crediting) the following:

	Current quarter 3 months ended		Cumulative quarters 9 months ended	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000
Depreciation of property and equipment	410	644	1,274	1,762
Depreciation of investment property	7	6	20	20
Amortisation of intangible assets	381	416	1,057	1,424
Allowance for impairment losses on insurance receivables	4,130	1,512	2,419	3,790

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8. Profit before taxation is stated after charging/(crediting) the following: (cont'd.)

	Current quarter		Cumulative quarters	
	3 months ended		9 months ended	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000
Realised (gains)/losses on disposal of:				
- property and equipment	(9)	(2)	(9)	(10)
- a subsidiary	10	-	10	4
- financial assets at FVTPL	(177)	(69)	(1,262)	(938)
- AFS financial assets	-	-	-	(229)
Net realised gains	(176)	(71)	(1,261)	(1,173)
Fair value gains on financial assets carried at FVTPL	(2,678)	(1,073)	(895)	(1,093)
(Gain)/loss on foreign exchange - realised	(142)	(336)	926	(836)
(Gain)/loss on foreign exchange - unrealised	(725)	270	(778)	375

9. Taxation

	Current quarter		Cumulative quarters	
	3 months ended		9 months ended	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000
Income tax	1,958	2,190	3,595	2,526
Deferred tax	(330)	(251)	174	745
	<u>1,628</u>	<u>1,939</u>	<u>3,769</u>	<u>3,271</u>
Effective tax rate	<u>14%</u>	<u>12%</u>	<u>8%</u>	<u>7%</u>

The Group's effective tax rate is lower than the statutory tax rate as its subsidiary based in Labuan has elected to be taxed at RM20,000 in accordance with Section 7(1) of the Labuan Business Activity Tax Act, 1990 and due to tax exempt income from collective investment schemes.

10. Earnings per share

Basic earnings per share is calculated by dividing profit for the period, net of tax, attributable to owners of the parent by the number of ordinary shares outstanding during the year.

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

10. Earnings per share (cont'd.)

The followings reflect the profit and number of shares used in the computation of basic and diluted earnings per share:

	Current quarter 3 months ended		Cumulative quarters 9 months ended	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
Profit net of tax attributable to owners of the parent (RM'000)	9,134	12,734	38,518	37,676
Number of ordinary shares in issue ('000)	751,760	751,760	751,760	751,760
Basic and diluted earnings per share (sen per share)	<u>1.22</u>	<u>1.69</u>	<u>5.12</u>	<u>5.01</u>

11. Share capital

There were no issuances, cancellations, repurchases, resale and repayments of equity securities by the Company during the period.

12. Dividends

The final single-tier dividend of 3.0 sen per ordinary share under the single-tier system which is tax exempt in the hands of the shareholders pursuant to paragraph 12B of Schedule 6 of the Income Tax Act, 1967 for the financial year ended 31 December 2017 amounting to RM22,552,799 was approved by the shareholders on 1 June 2018 and paid on 25 June 2018.

No interim dividend has been declared for the financial period ended 30 September 2018.

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13. Fair value measurement

The carrying values of financial assets and liabilities which are not carried at fair value approximate fair values due to their short-term maturity.

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments by valuation techniques:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The following table provides an analysis of assets measured and/or disclosed at fair value on a recurring basis in accordance with the fair value hierarchy:

		Quoted market price (Level 1) RM'000	Ob- servable inputs (Level 2) RM'000	Unob- servable inputs (Level 3) RM'000	Total RM'000
Assets measured at fair value:					
30 September 2018					
Financial assets at FVTPL:					
Unquoted debt securities					
in Malaysia	30 September 2018	-	154,943	-	154,943
Quoted unit trust funds					
in Malaysia	30 September 2018	481,457	-	-	481,457
Unquoted equity securities					
in the United Kingdom	30 September 2018	-	-	2,673	2,673
		<u>481,457</u>	<u>154,943</u>	<u>2,673</u>	<u>639,073</u>

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

13. Fair value measurement (cont'd.)

The following table provides an analysis of assets measured and/or disclosed at fair value on a recurring basis in accordance with the fair value hierarchy: (cont'd.)

	Date of valuation	Quoted market price (Level 1) RM'000	Ob-servable inputs (Level 2) RM'000	Unob-servable inputs (Level 3) RM'000	Total RM'000
Assets measured at fair value: (cont'd.)					
31 December 2017					
AFS financial assets:					
Unquoted debt securities in Malaysia	31 December 2017	-	10,008	-	10,008
Financial assets at FVTPL:					
Unquoted debt securities in Malaysia	31 December 2017	-	135,576	-	135,576
Quoted unit trust funds in Malaysia	31 December 2017	500,211	-	-	500,211
		<u>500,211</u>	<u>135,576</u>	<u>-</u>	<u>635,787</u>
Assets for which fair values are disclosed:					
30 September 2018 / 31 December 2017					
Investment property	31 December 2017	-	-	2,850	2,850

There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the current financial period and previous financial year. There were also no transfers in and out of Level 3 of the fair value hierarchy.

Determination of fair value and fair value hierarchy

The fair values of the Group's assets which are carried at fair value or for which fair value is disclosed, are determined as follows:

- (i) The fair values of unquoted corporate bonds are determined by reference to Bond Pricing Agency Malaysia.

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Explanatory Notes Pursuant to MFRS 134 For the period ended 30 September 2018

13. Fair value measurement (cont'd.)

Determination of fair value and fair value hierarchy (cont'd.)

- (ii) The fair value of investments in unit trust funds and collective investment schemes are determined by reference to published net asset values.
- (iii) The fair value of investment property was estimated by an accredited independent valuer based on the market comparison approach method.
- (iv) The fair value of an investment in unquoted equity securities is determined using the transaction price.

14. Capital commitments

	<u>As at</u> <u>30 Sept</u> <u>2018</u> <u>RM'000</u>	<u>As at</u> <u>31 Dec</u> <u>2017</u> <u>RM'000</u>
Capital expenditure:		
Approved but not contracted for:		
Intangible assets	15,979	16,120
Property and equipment	4,696	5,633
	<u>20,675</u>	<u>21,753</u>

15. Contingencies

There were no contingent assets or liabilities as at the date of this report, other than liabilities arising from insurance contracts underwritten in the ordinary course of business of the Group.

16. Related party transactions

Details of the relationships between the Group and its related parties are as described below.

Name of company	Relationship
AirAsia Berhad ("AAB")	Major shareholder of the Company
AirAsia X Berhad ("AAX")	Person connected to AAB
PT Indonesia AirAsia ("PTAA")	Person connected to AAB
SP&G Insurance Brokers ("SP&G")	SP&G is a company owned by Dato' Zakaria Bin Meranun, the brother of Datuk Kamarudin Bin Meranun, a Director and person connected to the Company's major shareholders, AAB and TGSB
Thai AirAsia Co. Ltd ("TAA")	Person connected to AAB
Tune Group Sdn. Bhd. ("TGSB")	Major shareholder of the Company

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16. Related party transactions (cont'd.)

	Current quarter		Cumulative quarters	
	3 months ended		9 months ended	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000
Income/(expenses):				
AAB				
Gross written premium	10,641	10,248	32,818	31,000
Fee and commission expenses	(2,648)	(2,562)	(8,192)	(7,750)
Data management fee	(8)	(13)	(25)	(44)
AAX				
Gross written premium	2,435	2,704	8,483	8,792
Fee and commission expenses	(609)	(676)	(2,121)	(2,198)
PTAA				
Gross written premium	372	332	1,202	1,212
Fee and commission expenses	(92)	(83)	(300)	(303)
Telemarketing commission expenses	(2)	(4)	(6)	(9)
TAA				
Gross written premium	492	384	1,355	1,080
Fee and commission expenses	(123)	(96)	(339)	(270)
Telemarketing commission expenses	(5)	(9)	(15)	(41)
TGSB				
Royalty fee	(1,549)	(1,764)	(4,999)	(7,090)
Rental and utilities charges	(389)	(420)	(1,257)	(1,057)
SP&G				
Brokerage fee	(262)	(68)	(897)	(1,083)

The related party transactions described above were carried out on terms and conditions similar to transactions with unrelated parties unless otherwise stated.

17. Events after the reporting period

There were no significant events after the reporting period.

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For the period ended 30 September 2018

18. Performance review

18.1 Current quarter ("3Q18") against corresponding quarter in prior year ("3Q17")

	Investment holding and others		Collective investment schemes		General reinsurance		General insurance		Adjustments and eliminations		Consolidated	
	Current quarter 3 months ended											
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Operating revenue												
External	529	451	1,768	1,614	18,698	16,613	120,492	121,439	-	-	141,487	140,117
Inter-segment	-	-	-	-	10,782	11,695	2,752	1,125	(13,534)	(12,820)	-	-
	529	451	1,768	1,614	29,480	28,308	123,244	122,564	(13,534)	(12,820)	141,487	140,117
Segment (loss)/profit	(6,797)	(4,444)	2,417	1,385	8,853	10,268	7,569	8,884	(354)	(223)	11,688	15,870

Group/Consolidated

The Group's operating revenue increased from RM140.1 million in 3Q17 to RM141.5 million in 3Q18. The increase of RM1.4 million or 1.0% was mainly due to:

- Increase of RM3.1 million in gross earned premiums, contributed by an increase of RM2.0 million in general insurance business mainly from Motor class and general reinsurance business of RM1.1 million from Travel class; offset by
- Decrease of RM1.7 million in investment income mainly due to decrease in share of investment income from MMIP of RM1.9 million and interest income of RM0.1 million; offset by increase in dividend from collective investment schemes of RM0.3 mil as a result of higher placements in unit trust funds.

The decrease of RM4.2 million or 26.4% in Group's profit before tax from RM15.9 million in 3Q17 to RM11.7 million in 3Q18 was mainly due to:

- Decrease in net earned premiums of RM9.2 million, attributable to decrease of RM10.2 million in general insurance mainly from Motor class with higher quota share; but offset by increase in general reinsurance business of RM1.0 million from Travel class;
- Increase in management expenses of RM7.6 million mainly due to higher employee cost, marketing cost and other administration and general expenses as a result of the increase in provision for impairment loss on receivables and facilitator fee; offset by
- Decrease in net claims incurred of RM10.1 million, arisen from reduction of RM8.5 million in general insurance business as a result of favourable prior years' claims development and closure of time-barred claims on inward treaties and decrease of RM1.6 million in general reinsurance business with higher release of claims reserves as compared to prior year;
- Increase in fair value gains on investments by RM1.6 million; and
- Increase in share of results in an associate and joint venture company of RM0.9 million.

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For the period ended 30 September 2018

18. Performance review (cont'd.)

18.1 Current quarter ("3Q18") against corresponding quarter in prior year ("3Q17") (cont'd.)

General reinsurance

Operating revenue of this segment increased by RM1.2 million or 4.1% from RM28.3 million in 3Q17 to RM29.5 million in 3Q18, mainly due to higher gross earned premiums attributed mainly to Middle East market and an increase in investment income.

The decrease of RM1.4 million or 13.8% in this segment's profit from RM10.3 million in 3Q17 to RM8.9 million in 3Q18 was mainly due to increase in management expenses as a result of higher provision for impairment loss in receivables.

General insurance

Operating revenue of this segment marginally increased by RM0.6 million or 0.6% from RM122.6 million in 3Q17 to RM123.2 million in 3Q18. The increase was mainly due:

- Increase of RM1.0 million in gross earned premiums mainly from Motor class; offset by
- Decrease in investment income of RM0.4 million mainly from share of investment income from MMIP of RM1.9 million and interest income of RM0.1 million; partially offset by increase in dividend income of RM1.6 million.

The decrease of RM1.3 million or 14.9% in this segment's profit from RM8.9 million in 3Q17 to RM7.6 million in 3Q18 was mainly due to:

- Decrease in net earned premiums of RM10.2 million mainly in Motor class due to higher quota share; offset by
- Decrease in net claims incurred of RM8.5 million due to favourable prior years' claims development and closure of time-barred claims on inward treaties; and
- Decrease in net commission of RM0.4 million due to higher reinsurance commission received from Motor class of business.

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For the period ended 30 September 2018

18. Performance review (cont'd.)

18.2 Current year to date ("YTD 2018") against corresponding year to date ("YTD 2017")

	Investment holding and others		Collective investment schemes		General reinsurance		General insurance		Adjustments and eliminations		Consolidated	
	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
	Cumulative quarters 9 months ended											
Operating revenue												
External	1,778	1,908	5,044	5,717	52,368	46,599	366,514	349,852	-	-	425,704	404,076
Inter-segment	39,612	52,817	-	-	34,183	35,512	5,189	3,406	(78,984)	(91,735)	-	-
	41,390	54,725	5,044	5,717	86,551	82,111	371,703	353,258	(78,984)	(91,735)	425,704	404,076
Segment profit	25,928	40,712	5,264	5,282	33,023	35,012	23,017	20,307	(41,749)	(57,276)	45,483	44,037

Group/Consolidated

The Group's operating revenue increased by RM21.6 million or 5.4% from RM404.1 million in YTD 2017 to RM425.7 million in YTD 2018, mainly due to:

- Increase of RM20.1 million in gross earned premiums as contributed by Motor class in general insurance business and Travel class of the Philippines and Middle East markets in general reinsurance business; and
- Increase of RM1.5 million in investment income mainly due to dividend income received from unit trust funds of RM3.3 million; partially offset by lower share of investment income from MMIP of RM1.0 million and interest income of RM0.8 million.

The Group's segment profit increased from RM44.0 million in YTD 2017 to RM45.5 million in YTD 2018. The increase of RM1.4 million or 3.3% was due mainly to:

- Decrease in net claims incurred of RM24.3 million, arisen mainly from reduction of RM26.1 million in general insurance business as a result of favourable prior years' claims development and closure of time-barred claims on inward treaties; but offset by an increase of RM1.8 million in general reinsurance business with lower release of reserves as compared to prior year;
- Increase of RM1.5 million in investment income mainly due to dividend income received from unit trust funds of RM3.3 million; partially offset by lower share of investment income from MMIP of RM1.0 million and interest income of RM0.8 million;
- Increase in share of results in joint venture by RM0.9 million; offset by
- Increase in management expenses of RM4.8 million mainly due to higher employee cost of RM8.0 million and IT cost of RM0.3 million, offset by decrease in administration and general expenses of RM2.8 million and marketing expenses of RM0.7 million;
- Decrease in net earned premiums of RM20.3 million, attributable to the decrease of RM24.6 million in general insurance mainly from Motor class with the higher quota share; offset by increase in general reinsurance business of RM4.3 million; and
- Decrease in fair value gains on investments, i.e. unit trusts of RM0.2 million.

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18. Performance review (cont'd.)

18.2 Current year to date ("YTD 2018") against corresponding year to date ("YTD 2017") (cont'd.)

Group/Consolidated (cont'd.)

General reinsurance

Operating revenue of this segment increased from RM82.1 million in YTD 2017 to RM86.6 million in YTD 2018. The increase of RM4.5 million or 5.4% was mainly due to RM4.1 million higher gross earned premiums from the Philippines and Middle East markets and an increase of RM0.4 million in investment income.

The decrease of RM2.0 million or 5.7% in this segment's profit from RM35.0 million in YTD 2017 to RM33.0 million in YTD 2018 was mainly due to the following:

- Increase in management expenses of RM4.1 million due mainly to provision for impairment loss on receivables and facilitator fee expenses; and
- Increase in net claims incurred of RM1.8 million and commission expense of RM0.7 million; offset by
- Increase in net earned premium of RM4.3 million contributed by the Phillipines and Middle East markets; and
- Increase in investment income of RM0.3 million.

General insurance

There was an increase of RM18.4 million or 5.2% in operating revenue of this segment from RM353.3 million in YTD 2017 to RM371.7 million in YTD 2018, mainly contributed by increase of RM14.8 million in gross earned premiums of Motor class and higher investment income of RM3.6 million, mainly due to dividend income received from unit trust funds.

Profit of this segment increased by RM2.7 million or 13.3% from RM20.3 million in YTD 2017 to RM23.0 million in YTD 2018, mainly due to:

- Decrease in net claims incurred of RM26.1 million due to favourable prior years claims development and closure of time-barred claims on inward treaties;
- Increase of RM3.6 million investment income mainly due to higher dividend income of RM4.6 million, but offset by decrease in share of investment income from MMIP of RM1.0 million;
- Increase of RM0.3 million in other operating income; offset by
- Decrease of RM24.6 million in net earned premiums mainly due to decrease in Motor class as a result from higher quota share; and
- Decrease in realised gain on disposal of investment of RM2.7 million.

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18. Performance review (cont'd.)

18.3 Current quarter ("3Q18") against preceding quarter in current year ("2Q18")

	Investment holding and others		Collective investment schemes		General reinsurance		General insurance		Adjustments and eliminations		Consolidated	
	30 Sept 2018	30 Jun 2018	30 Sept 2018	30 Jun 2018	30 Sept 2018	30 Jun 2018	30 Sept 2018	30 Jun 2018	30 Sept 2018	30 Jun 2018	30 Sept 2018	30 Jun 2018
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
	Current quarter 3 months ended											
Operating revenue												
External	529	722	1,768	1,690	18,698	17,467	120,492	121,381	-	-	141,487	141,260
Inter-segment	-	9,160	-	-	10,782	11,783	2,752	1,453	(13,534)	(22,396)	-	-
	529	9,882	1,768	1,690	29,480	29,250	123,244	122,834	(13,534)	(22,396)	141,487	141,260
Segment (loss)/profit	(6,797)	6,228	2,417	1,318	8,853	12,203	7,569	3,905	(354)	(10,104)	11,688	13,550

Group/Consolidated

The Group's operating revenue was only RM0.2 million higher than the preceding quarter.

The decrease of RM1.9 million or 13.7% in Group's segment profit from RM13.6 million in 2Q18 to RM11.7 million in 3Q18 was mainly due to:

- Decrease in net claims incurred of RM6.7 million due mainly to favourable prior years' claims development and closure of time-barred claims on inward treaties in general insurance business;
- Increase in share of results from an associate and joint venture company totalling RM1.7 million; and
- Increase in fair value gains on investments by RM2.8 million; offset by
- Increase of RM12.0 million in management expenses due mainly to higher provision for impairment loss on insurance receivables, employee costs, marketing cost and administration and general expenses;
- Increase in commission expense of RM1.1 million.

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18. Performance review (cont'd.)

18.3 Current quarter ("3Q18") against preceding quarter in current year ("2Q18") (cont'd.)

General reinsurance

Operating revenue of this segment reported an increase of RM0.2 million or 0.8%, from RM29.3 million in 2Q18 to RM29.5 million in 3Q18, mainly due to higher gross earned premiums of Middle East market and higher investment income.

Profit of this segment decreased by RM3.3 million or 27.4% from RM12.2 million in 2Q18 to RM8.9 million in 3Q18, mainly due to:

- Increase in management expenses of RM4.0 million due mainly to provision for impairment loss on receivables and facilitator fee expenses; offset by
- Increase in unrealised foreign exchange gains of RM0.7 million.

General insurance

Operating revenue of this segment was only RM0.4 million higher than the preceding quarter.

Profit of this segment increased by RM3.7 million or 93.9% from RM3.9 million in 2Q18 to RM7.6 million in 3Q18, mainly due to:

- Decrease in net claims incurred of RM6.5 million mainly due to favourable prior years' claims development and closure of time-barred claims on inward treaties; and
- Increase in fair value gains on investments, i.e. unit trust of RM1.3 million and realised gains on disposal of investments of RM0.3 million; offset by
- Increase in management expenses of RM4.4 million due mainly to provision for impairment loss on receivables, higher employee costs and marketing expenses.

19. Commentary on prospects

The Group recorded 8.7% growth in Gross Written Premiums for 3Q and 4.0% for the current financial period from both the Malaysia General Insurance and General Reinsurance businesses. The Operating Revenue increased by 1.0% for 3Q and 5.4% for the current period, while Profit After Tax decreased by 27.8% for 3Q but the year-to-date level increased marginally by 2.3% .

The Group continues to work on various short-term and long-term initiatives in its digital transformation plan to strengthen the Group's position as a digital insurer. Towards the end of 3Q, the Group launched Sports+ which is the first on-demand protection plan for extreme sports. Moving forward from the initial investment in Laka Ltd. UK, the Group is currently exploring with the UK entity for further partnership plans in the Asia region in the Insurtech space. On the area of affinity partnerships, the Malaysia General Insurance business made further inroads into the property market with partnership deals sealed with HostAStay and Dax Venture, to offer innovative insurance protection for homeowners. In Travel Retakaful business, the Group has increased presence in more markets in the Middle East, while it continues to expand further by the end of the year. The Group is hopeful that such initiatives in digital transformation, product innovation and affinity partnerships will further contribute to the business prospects in the future.

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19. Commentary on prospects (cont'd.)

Notwithstanding this, the Group expects a more challenging 4Q ahead. Besides the further impact from debt provisioning under the expected credit loss model, the Group will also begin to unfold its cost rationalisation plan and roll out its strategies under its business transformation plan. As such, the remaining months ahead are expected to be a period of consolidation in resources and business approach, with lower expectations in the overall profit prospects for the full year. However, these strategies are envisaged to give rise to more sustainability and growth in the mid-term to long-term after the challenging initial period.

20. Profit forecast or profit guarantee

The Group did not issue any profit forecast or profit guarantee for the financial period ended 30 September 2018.

21. Status of corporate proposal

There were no corporate proposals at the date of this report.

22. Material litigation

On 22 February 2017, the general insurance subsidiary, Tune Insurance Malaysia Berhad ("TIMB"), received a notice from the Malaysia Competition Commission ("MyCC") concerning a proposed preliminary decision ("Proposed Decision") which found that TIMB and 21 other general insurance companies in Malaysia who are members of the General Insurance Association of Malaysia ("PIAM") had purportedly infringed one of the prohibitions under the Competitions Act 2010 ("CA") in Malaysia.

The Proposed Decision by MyCC is pursuant to the investigation outcome in respect of the agreement entered into between PIAM and the Federation of Automobile Workshop Owners' Association of Malaysia ("FAWOAM") concerning the trade discount rates applicable to parts for certain types of vehicles and agreed labour rates for PIAM Approved Repairer's Scheme workshops. On the directive of Bank Negara Malaysia, PIAM engaged with FAWOAM to resolve the issues concerning parts trade discounts and the hourly labour rates and subsequently approved the agreed rates via the issuance of a PIAM members' circular which was subsequently adopted by PIAM members including TIMB.

The Proposed Decision suggests a financial penalty of RM3,608,530 on the part of TIMB and a consolidated amount of RM213,454,814 on all the 22 members of PIAM. The Proposed Decision is not conclusive as PIAM members have been given the opportunity to make its written representations with the MyCC to defend its positions. On 5 April 2017, TIMB filed its written representations with the MyCC to defend its position. On 29 January 2018, TIMB, represented by its legal counsels made its oral representations to the MyCC to further fortify its written representations.

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22. Material litigation (cont'd.)

TIMB in consultation with its legal counsels, will take all necessary and appropriate actions to defend its position that it has not infringed Section 4(2) of the CA and at all times maintain that TIMB acted in accordance with the directives issued.

As at the authorisation date of the financial statements, there have been no further developments on this matter.

23. Significant event

(a) Subscription of redeemable preference shares

On 12 June 2018, the Company subscribed to 700,000 Redeemable Preference Shares in Tune Direct Ltd; a wholly-owned subsidiary of the Company, for a total cash consideration of USD700,000 (equivalent to RM2,788,000), for the purpose of investments as disclosed in Note 23(b).

(b) Subscription of equity interest in Laka Ltd.

The Group via its fully-owned subsidiary, Tune Direct Ltd, had on 19 June 2018, acquired a 9.99% equity interest in Laka Ltd; for a cash consideration of an aggregate subscription price of GBP499,478 (equivalent to RM2,673,000). Laka Ltd is involved in the business of insurtech.

24. Disclosure of nature of outstanding derivatives

There were no outstanding derivatives as at the end of the reporting period.

25. Rationale for entering into derivatives

The Group did not enter into any derivative transactions during the period ended 30 September 2018 or the previous year ended 31 December 2017.

26. Risks and policies for derivatives

The Group did not enter into any derivative transactions during the period ended 30 September 2018 or the previous year ended 31 December 2017.

27. Disclosures of gains/losses arising from fair value changes of financial liabilities

The Group did not have any financial liabilities measured at fair value through profit or loss as at 30 September 2018 and 31 December 2017.

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28. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2017 was not qualified.

By order of the Board

Kimberly Ong Sweet Ee
Company Secretary